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STOCKBRIDGE REAL ESTATE FUNDS ASSURES EDISCOVERY COMPLIANCE WITH MIMOSA NEARPOINT

Nationwide Real Estate Investment Management Firm Optimizes Microsoft Exchange Performance while Enabling Intuitive End-User Search Functionality with Mimosa Integrated Archive Solution

SANTA CLARA, Calif. – November 24, 2009 – Mimosa Systems, the leader in next-generation generation **email archiving**, **file archiving**, and **SharePoint archiving** solutions, today announced that Stockbridge Real Estate Funds has deployed the **Mimosa NearPoint™ archiving** solution to deliver **eDiscovery** compliance readiness and end-user self-service for its email environment while optimizing overall performance of its Microsoft Exchange servers. Now part of Stockbridge's comprehensive solution for disaster preparedness and compliance, Mimosa NearPoint has readied the real estate firm for future requests for eDiscovery without any impact to their production Exchange server.

Stockbridge is an investment adviser for real estate private equity funds and separate accounts capitalized by institutions and high-net-worth individuals. Stockbridge currently manages opportunistic and value-added strategies with \$6 billion of assets under management. The firm invests in all major product types in a number of targeted markets in and around major U.S. cities. With offices in New York, Chicago, Los Angeles and headquartered in San Francisco, Stockbridge has an average of more than 20 years of real estate experience. Collectively the senior professionals have been at the center of over 500 real estate transactions encompassing more that \$50 billion in value.

With so much of its critical business communication relying on email, Stockbridge chose to outsource its email management operations to a trusted partner, BayNODE Technology Consulting. The San Francisco-based IT solutions consulting firm has supported Stockbridge's technical needs for application server management for many years, so when email management became a priority, Stockbridge again turned to BayNODE for their expertise. After evaluating solutions from EMC and GFI, BayNODE and Stockbridge quickly found Mimosa NearPoint to be the solution that met their requirements best for an integrated archive solution for eDiscovery, end-user self-service search functionality and storage performance and optimization.

"We needed an eDiscovery solution that offered compliance and comprehensive content capture," said Stephen Pilch, director of operations at Stockbridge. "Yet, we also wanted something everyone could use with ease. NearPoint offered us all of the eDiscovery features we were looking for while also featuring a very familiar and easy-to-use interface for our end-users. Now our users can search and recover their own emails with a single click, without calling on our IT helpdesk for support."

"It was very important for Stockbridge that the email archiving and eDiscovery solution we selected didn't have any negative impact on their production email server," said Cem Kursunoglu, president of BayNODE. "NearPoint's unique architecture achieved this need with ease and their professional services support was second to none. The NearPoint installation was easy and completely worry-free."

Stockbridge selected Mimosa NearPoint largely due to the following advantages:

- **Next-generation architecture:** Mimosa NearPoint's unique architecture does not require journaling or any agents on either the Exchange Server or user desktops. This ensures that there is no impact on Stockbridge's production Exchange Server performance.
- **Efficient eDiscovery:** Mimosa NearPoint has several features that expedite the eDiscovery process for Stockbridge by leveraging complete content capture. These features include

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individual item-level legal holds, conversation and proximity analysis, and an intuitive search within a search—while demonstrating chain of custody as archived content moves through the workflow.

- **Self-service search of archived data:** Now, with NearPoint, Stockbridge employees in each of its offices have seamless self-service access to their archived data, enabling them to find potentially lost or deleted messages without IT assistance.

Stockbridge and its IT consulting firm BayNODE have been so pleased with the NearPoint deployment for Exchange, they are planning to implement the **Mimosa NearPoint™ for Files** archiving solution in January.

“NearPoint delivers the powerful, yet easy to use, integrated archiving features companies of all sizes require for assured eDiscovery compliance and true Exchange server optimization,” said T.M. Ravi, CEO of Mimosa Systems. “By putting the power of an intuitive self-search tool in the hands of users, NearPoint also helps companies like Stockbridge conserve valuable IT staff resource time while protecting corporate data records throughout their lifespan.”

About Mimosa NearPoint

Mimosa NearPoint addresses critical customer requirements around archiving, eDiscovery, regulatory compliance, business continuity, and storage optimization in a unified solution. Mimosa NearPoint proactively captures email, files, SharePoint content and instant messages; and provides legal search workflow, employee supervision, immediate mailbox and message recovery, disaster recovery, and self-service search and access in one solution. By leveraging cost-effective storage and advanced classification rules, NearPoint also optimizes content storage and reduces overall infrastructure costs.

About Mimosa

Mimosa Systems, Inc. delivers next-generation email, file and SharePoint archiving solutions for information immediacy, discovery, and continuity. Mimosa NearPoint is the industry’s most comprehensive unstructured information management software solution for email, files, collaboration systems and instant messages, enabling archiving, eDiscovery, storage management, and recovery in a unified solution. Mimosa is a Microsoft Gold Certified Partner, recognized for its competencies in networking infrastructure solutions, ISV/software solutions, and advanced infrastructure solutions. For more information, visit <http://www.mimosasystems.com>.

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Mimosa Systems

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